

§ INTAKE PACK • OPERATOR TRACK

Operator Track — Intake Pack

Founders and operating teams raising primary or partnership capital.

How to use this pack

This document is a working reference. The first section shows the difference between a generic submission and one reviewers actually score. The second is a checklist of materials to assemble before you submit. Drafting time: roughly 45 minutes if you have the underlying numbers handy.

Example prompts

What you need

<p>WEAK</p> <p><i>Looking for capital and strategic guidance to scale our platform to the next level.</i></p>	<p>STRONG</p> <p>Raising \$6M Series A. Need: one lead with vertical SaaS pricing experience, plus a distribution partner inside US mid-market brokers. Have term sheet under review; not pressed.</p>
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Field-by-field samples

FIELD	SAMPLE ANSWER	REVIEWER NOTE
Traction	ARR \$4.2M (12-mo growth 2.6x). Net retention 118%. Gross margin 71%. CAC payback 11 months.	<i>Five numbers in one line is enough for a first read.</i>
Team	21 FTE. Co-founder/CTO ex-Stripe. VP Sales hired Q2; ramping. Two open roles funded post-A.	<i>We map the team to the round, not the headline.</i>
Deck	Current investor deck, 14 slides, PDF, 6 MB.	<i>Send the live deck — not a redacted public version. Confidentiality is covenant.</i>
References	Seed lead (named partner) + current board observer.	<i>References we can call this week, not next quarter.</i>

§ DOCUMENT CHECKLIST

What to assemble before you submit

Tick each item before opening the form. The portal accepts attachments at submission and again afterwards via your application status page.

ITEM	DETAIL
<input type="checkbox"/> Round paragraph	Stage, target raise, current term-sheet status, soft-circled amount.
<input type="checkbox"/> Traction snapshot	ARR or GMV, growth rate, retention, margin, payback (one line).
<input type="checkbox"/> Investor deck	Current PDF, < 25 MB. The live one — not a public version.
<input type="checkbox"/> Cap table summary	Existing investors, ownership ranges, option pool, any cleanup needed.
<input type="checkbox"/> Two references	Existing investor or board observer we may contact this quarter.
<input type="checkbox"/> Specific ask	What you need beyond capital: distribution, hires, customer intros.

On confidentiality

Materials submitted are reviewed by Tasildar Access partners and assigned reviewers under covenant. We will not republish, share, or use them outside of the alignment review without your written consent.

Questions: hello@tasildaraccess.com · Apply: tasildaraccess.com/apply